

7. **Duration of contract:** The contract will cover a 1 year period with the view to be renewed on a yearly basis for a maximum period of 3 years.
8. a) **Documents and detailed information about procedures for application's submission, as well as background material on the services to be provided may be request from:** see point 1.
- b) Sealed applications must be submitted no later than 52 days after the date of dispatch from the notice (see point 17).
9. a) **Persons present at opening of tenders:** Tenders will be opened by the relevant services of DG III.
- b) **Date and time of opening:** 2 weeks after the deadline for receipt.
- 10., 11.
12. **Legal form in the case of group bidders:** Tenders may be submitted individually or jointly. If 2 or more applicants submit a joint bid, 1 must be designated as the lead contractor and agent responsible.
13. **Basic qualification requirements:** The candidates will mainly be selected on the basis of their in-depth technical and industrial knowledge and experience of ITC and USA.
- The selection criteria will thus be:
- the tenderer's level of knowledge of the state-of-the-art and assessment of trends; the industrial and scientific actors; the worldwide, American and European situation;
  - the tenderer's experience and credentials.
- Therefore candidates must enclose with their reply to this invitation to tender all pertinent documents to allow a proper assessment of capacity to perform the work in question, as well as, where possible, references concerning similar work performed previously.
14. **Duration of validity of tender:** The validity of the tender will be 9 months starting from the date of dispatch of the notice.
15. **Award criteria:**
- the tenderer's understanding of the global objectives of the services to be provided,
  - the capability of analyses and synthesis,
  - the financial aspects.
- 16.
17. **Date of dispatch of the notice:** 14. 4. 1994.
18. **Date of receipt of the notice by the Office for Official Publications of the European Communities:** 14. 4. 1994.

### Invitation to tender for ICT technology watch correspondent's services in Japan

#### Open procedure

(94/C 110/07)

1. **Awarding authority:** Commission of the European Communities, Directorate General III, Industry, Unit III-A-5, 'Information technology and telecommunications equipments: analyses, prospects and strategy', Beaulieu 24, 2/63, 200 Rue de la Loi, B-1049 Brussels.

Tel. (02) 296 90 63. Facsimile (02) 296 88 67.

(Contact person: M. Jacques Agniel.)

2. **Object:** In order to support the current activities of analysis of ICT industrial and technological evolution, the Commission of the European Communities (CEC) calls for proposals for settling a service of Technology Watch in Japan.

This correspondent will be in charge of collecting and analysing the information related to ICT in Japan. This covers the following aspects:

- public administration initiatives, standardization and public authorities actions, regulations and lobbyists activities;
- major industrial events and their understanding (mergers, technological agreements, commercial agreements);
- emerging companies and skills;
- emerging technologies and their potential applications;

— prepare ad hoc reports on requests.

The 5 main segments of ICT will be addressed: EDP, telecommunications, consumer electronics, software and components.

The selected correspondent:

— will be able to identify and evaluate the critical stage where technologies are no longer in basic research status but not yet applied in the industrial sector;

— will have a sound technical background and in depth knowledge of the industry process to select new technologies;

— will entertain a good network of connections with various institutes of research, universities and the ICT industrial sector;

— will have a thorough knowledge of the Japanese policy in the fields of technology and industry promotion.

3. **Delivery site:** The service will be provided from within the country concerned.
4. Tenderers must mention the name as well as the academic and professional background of the personnel who will be in charge of executing the services.
- 5.
6. The service providers cannot tender for a part of the service concerned.
7. **Duration of contract:** The contract will cover a 1-year period with the view to be renewed on a yearly basis for a maximum period of 3 years.
8. a) **Documents and detailed information about procedures for application's submission, as well as background material on the services to be provided, may be requested from:** as in 1.
- b) Sealed applications must be submitted no later than 52 days after the date of dispatch from the notice (as in 17).
9. a) **Persons present at opening of tenders:** Tenders will be opened by the relevant services of DG III.

b) **Date and time of opening:** 2 weeks after the deadline for receipt.

10., 11.

12. **Legal form in the case of group bidders:** Tenders may be submitted individually or jointly. If 2 or more applicants submit a joint bid, 1 must be designated as the lead contractor and agent responsible.

13. **Basic qualification requirements:** The candidates will mainly be selected on the basis of their in-depth technical and industrial knowledge and experience of ITC and Japan.

The selection criteria will thus be:

— the tenderer's level of knowledge of the state-of-the-art and assessment of trends; the industrial and scientific actors; the worldwide, Japanese and European situation;

— the tenderer's experience and credentials.

Therefore candidates must enclose with their reply to this invitation to tender all pertinent documents to allow a proper assessment of capacity to perform the work in question, as well as, where possible, references concerning similar work performed previously.

14. **Duration of validity of tender:** The validity of the tender will be 9 months starting from the date of dispatch of the notice.

15. **Award criteria:**

— the tenderer's understanding of the global objectives of the services to be provided;

— the capability of analyses and synthesis;

— the financial aspects.

16.

17. **Date of dispatch of the notice:** 14. 4. 1994.

18. **Date of receipt of the notice by the Office for Official Publications of the European Communities:** 14. 4. 1994.