

## III

(Notices)

## COMMISSION

## Call for proposals Trans/A2/CFP.2-99

## Request for expression of interest to participate in the establishment of a public private partnership (PPP) in the framework of the Galileo Programme

(1999/C 359/11)

1. The European Commission invites interested organisations or consortiums qualified to do so under the terms of paragraph 4 hereunder, to express their interest by submitting proposals in the form of preliminary 'business concepts' aiming at establishing a Public Private Partnership (PPP) in the framework of the Galileo programme.

Galileo, as described in Communication COM(1999) 54 final, 'Galileo — Involving Europe in a new generation of satellite navigation services', is a new navigation and positioning system based on a core constellation of satellites and integrating appropriate terrestrial systems. However, while the communication sets out the major drivers (type of constellation, levels of service, development plan, cost estimate etc.), the description of Galileo in the communication remains as a preliminary definition. This implies certain trade-offs to accommodate different constraints from various origins (user requirements, funding options, partnership options etc.).

One of the cornerstones of this approach is for the Commission to investigate, develop and to present, at the beginning of the year 2000, the framework conditions for the proposed public private partnership (Council resolution of 19 July 1999, (OJ C 221/1999, p. 1)).

2. The objectives of the current call for proposals is to test the feasibility of a PPP for the realisation of the Galileo programme by encouraging potential investors and operators to express their interest to participate in the establishment of a PPP for Galileo by the end of the Galileo definition phase (end year 2000) by submitting a preliminary 'business concept' including:

- a description of the profile of the proposed consortium (expertise and strategic interest),
- a description of the intended market and service strategy necessary to ensure sufficient revenue streams: service provision (open and controlled access), market priorities

(target markets and market entry strategy) and the Infrastructure set-up,

- assumptions related to future market developments (demand and supply), global and international competition, and regulatory assumptions,
- a description/indication of the level of expected financial commitment and investment sources (private investment as opposed to the public funding contribution), and
- a preliminary risk analysis (financial, management, technical, operational, market, etc.).

3. It is foreseen that based on the received responses of this call for proposals, a short-listing of received business concepts will take place.

The short-listed proposals or business concepts will then be assessed during the reminding of the Galileo definition phase culminating, if proven feasible, with a final business concept to be part of the report to be delivered by the Commission to the Council by the end of the Galileo definition phase.

4. Legal entities, private and semi-public enterprises, temporary groupings or organisations and/or enterprises for the purpose of carrying out particular projects, are invited to submit proposals to express their interest through a proposed business concept for the Galileo programme as described under paragraph 2. These should pay particular attention of the inclusion of:

- demonstration of the consortium's expertise, capabilities and resources necessary to develop and promote the Galileo operations and service provision in order to optimise both the commercial and public objectives of the Galileo programme,
- track record of expertise, capabilities and resources necessary to secure suitable financial commitment, to manage long term capital investment and to assess and mitigate risk.

5. Proposals should be sent in one original and five hardcopies and must arrive at the latest by 4 p.m. on 14 February 2000, at the following address:

European Commission  
Directorate-General for Transport  
Rue de la Loi/Wetstraat 200  
B-1049 Brussels.

Proposals must be placed inside two sealed envelopes. The inner envelope, addressed to the department indicated in the call for proposals, should be marked: 'Call for proposals No TRANS/A2/CFP.2-99 — NOT TO BE OPENED BY THE INTERNAL MAIL DEPARTMENT'. If self-adhesive envelopes are used, they must be sealed with adhesive tape and the sender must sign across this tape. Proposals received after the closing date will not be considered.

6. Any party may be excluded from participating in the contract who:

— is bankrupt, being wound up, whose affairs are being administered by the court, who has entered into an arrangement with creditors, whose business activities have been suspended or who is in any analogous situation arising from a similar procedure,

— has been convicted of an offence concerning this professional conduct by a judgement, which has the force of *res judicata*,

— has been found guilty of grave professional misconduct,

— is guilty of serious misrepresentation in supplying the above information required by the awarding authority.

7. Detailed information on procedures and eligibility for the submission of proposals, on the selection criteria, on the principles of ensuring confidentiality of received proposals, and the preselection process following the short-listing of received proposals is available on written request to fax: (32-2) 296 53 72 for the attention of Mr Luc Tytgat, Directorate-General for Transport, DM 28 6/116, or to the address:

European Commission  
Directorate-General for Transport  
Att: Luc Tytgat — DM 28 6/116  
Rue de la Loi/Wetstraat 200  
B-1049 Brussels.

Requests for additional information must be made before 10 January 2000.

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