

COUNCIL DIRECTIVE

of 27 November 1984

concerning the reciprocal obligations of export credit insurance organizations of the Member States acting on behalf of the State or with its support, or of public departments acting in place of such organizations, in the case of joint guarantees for a contract involving one or more subcontracts in one or more Member States of the European Communities

(84/568/EEC)

THE COUNCIL OF THE EUROPEAN
COMMUNITIES,

Having regard to the Treaty establishing the European
Economic Community, and in particular Articles 100
and 113 thereof,

Having regard to the proposal from the Commission,

Whereas insurance and finance for export influence
international trade flows and as such constitute a
powerful instrument of commercial policy;

Whereas the increasing interdependence of the
Member States' economies results in a trend towards
the growth of export operations undertaken on a
cooperative basis by a number of undertakings in
different Member States;

Whereas such cooperation is a major, or even decisive,
factor in the competitiveness of Community exports
on third-country markets;

Whereas, accordingly, such cooperation should be
encouraged, particularly in the field of subcontracting;

Whereas differences between the export guarantee and
finance systems at present in force in the Member
States may give rise to difficulties in the carrying out
of such export operations;

Whereas joint insurance is a form of cooperation
between credit insurers of different Member States
which allows undertakings in those Member States to
cooperate in export operations;

Whereas in consequence it is important to establish
and extend the smooth operation of this form of
cooperation between credit insurers;

Whereas, finally, the guarantee and finance systems in
force in Member States have a direct effect on the
working of the common market, and it would appear
useful also to apply this form of cooperation in the
field of intra-Community trade; whereas implementa-
tion of the present Directive does not however involve

any modification of Member States' legislative provi-
sions, and consultation of the European Parliament is
therefore not compulsory,

HAS ADOPTED THIS DIRECTIVE:

Article 1

1. Member States shall ensure that their export
credit insurance organizations acting on behalf of the
State or with its support, or the public departments
acting in place of such organizations, comply with the
provisions of the specimen agreement annexed hereto
as regards their reciprocal obligations if deciding to
grant, jointly with an organization or public depart-
ment of another Member State, guarantees relating to a
contract involving one or more subcontracts in one or
more Member States.

2. The annexed provisions shall not preclude the
adoption by the organizations or departments referred
to in paragraph 1 of additional provisions not affecting
the scope of the provisions annexed hereto, when
applying the latter to any specific operation.

Article 2

The Commission shall, two years after implementation
of this Directive, submit a report on the experience
gained from the application of the provisions annexed
hereto.

The Commission may at any time submit proposals to
modify these provisions.

Article 3

Member States shall table the measure necessary to
ensure compliance with the provisions of the Annex
within six months of notification ⁽¹⁾ of this Directive.

⁽¹⁾ This Directive was notified to the Member States on
3 December 1984.

They shall inform the Commission of these measures.

Done at Brussels, 27 November 1984.

Article 4

This Directive is addressed to the Member States.

For the Council

The President

P. BARRY

ANNEX

SPECIMEN AGREEMENT

*Article 1***Scope**

The object of this Agreement is to regulate the reciprocal obligations of export credit insurers of the European Economic Community in cases where:

- an undertaking (hereinafter called 'the principal contractor') subcontracts to one or more undertakings (hereinafter called 'the subcontractors') of one or more Member States of the European Economic Community an export contract of which the principal contractor is the sole holder, and which it has concluded with an undertaking (hereinafter called 'the buyer') situated:
 - either in a country not belonging to the European Economic Community,
 - or in a Member State of the European Economic Community other than those in which the principal contractor and the subcontractor(s) are situated;
- the principal contractor has undertaken to remit to the subcontractor(s) the portion due to the latter out of the sums paid by the buyer to the principal contractor, and to complete any formalities which may be necessary to transfer that portion of the payments made by the buyer which is due to the subcontractor(s);
- there are no legal ties between the subcontractor(s) and the buyer;
- the principal contractor's credit insurer (hereinafter called 'the principal insurer') and the credit insurer(s) of the subcontractor(s) (hereinafter called 'the joint insurer(s)') are prepared to guarantee, each according to the usual terms of his policy, the portion of the operation carried out in their respective countries against the risks defined by them in each individual agreement.

The agreement which the abovementioned export credit insurers shall conclude in each individual case relating to the issue of joint guarantees to a principal contractor and to one or more subcontractors shall be governed by the Articles below.

*Article 2***Obligations of the principal insurer**

The principal insurer, being the sole manager of the risk, including the subcontracted element, shall undertake:

- (a) to guarantee the principal contractor, in respect only of the latter's part of the contract, against the risks defined by him in each individual agreement;
- (b) not to accept any modification to any of the terms of performance of the contract (amount, delivery, payment, etc.) or to the contract between the principal contractor and the subcontractor(s) for the performance of that contract, unless mutually agreed with the joint insurer(s);
- (c) not to disclaim liability under the provisions of the policy issued to the principal contractor in consequence of any default on the latter's part, without notifying the joint insurer(s) thereof;
- (d) not to declare that the policy has lapsed without notifying the joint insurer(s) thereof;
- (e) to notify to the joint insurer(s) any fact which comes to his knowledge and which might alter the nature or extent of the risk or lead to a loss;
- (f) in the event of loss or threat of loss, to consult the joint insurer(s) on the steps to be taken; decisions to acknowledge a loss shall, so far as possible, be taken by mutual agreement, the amount of the indemnity and the method of payment being fixed in accordance with the provisions of each policy;
- (g) in the event of a loss, to take the necessary steps or require the principal contractor to take the necessary steps to recover amounts unpaid and to pay back to the joint insurer the portion owed to the latter out of the sums recovered and to complete any necessary formalities for transferring such portion. The costs incurred in recovery by the principal insurer shall be divided between the insurers in proportion to the share of the contract covered;
- (h) in the event of cancellation of the guarantee given to the principal contractor, to use his best endeavours to meet the obligations set out in this Article.

*Article 3***Obligations of each of the joint insurers**

Each of the joint insurers shall, for his part, undertake :

- (a) to guarantee the subcontractor in his country, in respect only of the latter's part of the operation, against the risks defined by him in each individual agreement ;
- (b) not to accept any modification to the contract concluded between the principal contractor and the subcontractor for the performance of the contract concluded with the buyer, except by mutual agreement with the principal insurer ;
- (c) not to disclaim liability under the provisions of the policy issued to the subcontractor in consequence of any default on the latter's part, without notifying the principal insurer thereof ;
- (d) not to declare that the policy has lapsed without notifying the principal insurer thereof ;
- (e) to notify the principal insurer of any fact which comes to his knowledge and which might alter the nature or extent of the risk or lead to a loss ;
- (f) in the event of cancellation of the guarantee given to the subcontractor, to use his best endeavours to comply with the obligations set out in this Article.

*Article 4***Consolidation**

In the event of agreement to consolidate the debt of the buyer country, the principal insurer and the joint insu-

rer(s) shall hold consultations on ways and means of resolving the specific problems raised by the consolidation agreement.

*Article 5***Buyer credit operations**

Those Community credit insurers who agree that their buyer credit systems are sufficiently compatible may further agree to establish or to cover a single buyer credit for the whole of a contract, whereupon the provisions of this Agreement shall apply by analogy.

*Article 6***Arbitration**

Any dispute arising out of this Agreement which cannot be settled amicably shall be brought before an arbitration board composed of three arbitrators. Each of the parties involved shall appoint one arbitrator. The third arbitrator shall be appointed by the President of the Court of Justice of the European Communities ; he shall act as chairman of the Arbitration Board. The proceedings shall be governed by the Rules of Conciliation and Arbitration of the International Chamber of Commerce.