NOTICES FROM MEMBER STATES

International call for proposals No D1/20472/5.9.2011 for participation in the non-exclusive seismic survey off the coasts of western and southern Greece

(2011/C 353/09)

1. SUBJECT

The Ministry of the Environment, Energy and Climate Change (hereinafter referred to as ‘the MINISTRY’) intends to evaluate the hydrocarbon potential and further promote certain offshore areas for hydrocarbon exploration and exploitation off the coasts of western and southern Greece.

The MINISTRY, based in Athens, Greece, is launching a call for participation in a non-exclusive seismic survey. The scope of the work is described in point 2 below.

The MINISTRY intends to conclude a contract with the selected company(ies) (hereinafter referred to as ‘the COMPANY’) to perform the said survey.

This public invitation is subject to the provisions of Law No 2289/1995 (Government Gazette I 27 of 8.2.1995) regarding the prospection, exploration and exploitation of hydrocarbons and other provisions, as amended by Law No 4001/2011 (Government Gazette I 179 of 22.8.2011) concerning the operation of the electricity and gas energy markets for the exploration, production and transmission networks of hydrocarbons and other provisions.

2. SCOPE OF THE SURVEY

The objective of the planned seismic survey is to acquire, process and interpret data, including the reprocessing and interpretation of existing data, in accordance with the most up-to-date standards in the oil and gas industry. These data will assist in the evaluation of the hydrocarbon potential of the area shown in Appendix A and in the promotion of a subsequent international licensing round for hydrocarbon exploration and exploitation, which is planned for 2012.

The Ministry’s staff will work closely with the COMPANY’s specialists in the planning of the survey, the selection of data acquisition and processing parameters and the interpretation/evaluation of all available data. The MINISTRY has the right to oversee all stages of the project.

3. ELIGIBILITY — CONTENT OF THE PROPOSAL FILE — SUBMISSION OF APPLICATIONS

3.1. Participation is open, on equal terms, to those companies which meet the legal, financial and technical requirements set out in the call for proposals and which demonstrate the requisite professional competence and experience.

3.2. The application file must include:

A. The application in Greek or in English stating the company’s reason for participation signed by its legal representative. The application should also contain a list of the accompanying documents included in the file.

B. The technical and commercial proposals including:

— the work programme describing the following:

(a) the objective of the survey;
(b) the minimum number of kilometres to be acquired;

(c) an indicative location map of the entire area covered by the Annex;

(d) the data acquisition parameters and the processing and interpretation workflows and deliverables;

(e) any additional non-seismic data to be collected and provided as part of the survey;

(f) the facilities, equipment and software to be used for the project;

(g) training opportunities for Greek specialists;

(h) any other item that is deemed to be of interest to the MINISTRY,

— specific technical requirements:

— data acquisition parameters (type of source, streamer length, recording times, etc.) should be chosen such as to maximise the penetration depth and resolution in order to reveal targets within pre-alpine, alpine and post-alpine sediments,

— data processing will be performed in order to achieve the aforementioned goals, including multiple attenuation, pre-stack time migration and pre-stack depth migration,

— the interpretation of the seismic data should involve mapping of key horizons in the designated area and identification of any hydrocarbon indicators included in the data,

— the time schedule, which should be in accordance with the MINISTRY's plan to implement the licensing round by 2012,

— the commercial terms, and

— the conditions of confidentiality.

The file must also include documents concerning the COMPANY's capacity, in particular:

— the experience of the allocated personnel (detailed CVs describing their professional experience),

— a list of relevant work carried out over the past five years stating clients, locations, type of work, equipment and techniques employed, including contact details to be used as references,

— proof of experience in assisting and running international licensing rounds for hydrocarbon exploration and exploitation,

— audited annual reports for the past three years (including audited financial statements),

— safety statistics for the past three years,

— proof of an implemented quality system in accordance with the ISO 9001 standard, or equivalent,

— proof of an implemented environmental management system in accordance with the ISO 14001 standard or equivalent,

— proof of an implemented health and safety system.

3.3. The file must be submitted in a sealed envelope, clearly labelled on the outside as follows:

(a) the applicant's registered name and address;
(b) the recipient's details: MINISTRY OF THE ENVIRONMENT, ENERGY AND CLIMATE CHANGE, SECRETARIA-GENERAL FOR ENERGY AND CLIMATE CHANGE, Directorate for Petroleum Policy, 119 Mesogion, 101 92 Athens, Greece;

(c) for call for proposals ref. No D1/20472/5.9.2011 regarding the application for the participation in non-exclusive seismic survey off the coasts of western and southern Greece;

(d) the phrase ‘CONFIDENTIAL/NOT TO BE OPENED BY THE SERVICE’.

Bids must be submitted no later than 90 days from the date of publication of this notice in the Official Journal of the European Union. Envelopes reaching the MINISTRY after this date will not be taken into consideration.

4. SELECTION CRITERIA

The MINISTRY will select the most appropriate COMPANY on the basis of the following criteria:

— the technical bid, which must include all the documents listed in point 3.2,

— the financial bid,

— the conditions of confidentiality,

— a promotional programme for the area under consideration for the upcoming international licensing round, i.e. international road shows, data room equipment, etc.,

— international experience in non-exclusive seismic surveys,

— the technical competence to perform the work (data acquisition, processing and interpretation of new and existing data) using the most up-to-date standards,

— experience in similar geological areas.

The MINISTRY will negotiate with the companies in order to reach its final decision, which should be announced two months at the latest after the deadline for submitting applications.

The MINISTRY reserves the right, at any time and at its sole discretion, to declare any application or the entire procedure void or to disqualify any applicant, even those fulfilling the obligatory terms and conditions.

Proposals will be valid for 90 calendar days after the final deadline for submissions.

5. PARTICIPATION FEES

All applicants must pay a participation fee amounting to EUR 5 000 by enclosing with their application a bank cheque issued by a recognised credit institution legally operating in Greece.

6. PERFORMANCE GUARANTEE

The selected COMPANY must also deposit a performance guarantee (Annex B) issued by a recognised credit institution legally operating in Greece, amounting to 5 % of the total project cost. This guarantee will remain in full force and effect until any and all obligations assumed by virtue of the contract have been fully implemented.

7. GOVERNING LAW — SETTLEMENT OF DISPUTES

Any dispute regarding the interpretation or the application of or in connection with the contract will be brought before the arbitral tribunal in accordance with Law No 2735/1999 on international commercial arbitration, in the currently valid version. The arbitral tribunal comprises three arbitrators appointed in accordance with the rules on arbitration.
The place of arbitration proceedings will be Athens.

The law applicable to the contract will be Greek law.

8. ADDITIONAL INFORMATION — CLARIFICATIONS

For any additional information, please contact: Mr Dimitrios NOMIDIS, Head of the Directorate for Petroleum Policy, tel. +30 2106969410, E-mail: NomidisD@eka.ypeka.gr and Mr Charalampos PIPPOS, Head of the Directorate for Public Relations and International Affairs, tel. +30 2106969166, E-mail: ChPippos@eka.ypeka.gr

Clarifications may be also given in writing by the MINISTRY, at its own initiative or upon the request of an applicant, and will be communicated to all applicants.

In the event of any discrepancy between the Greek and the English versions, the Greek text will prevail.
ANNEX

INDICATIVE LOCATION MAP OF THE AREA OF THE SEISMIC SURVEY